

HISHAM PALLIAN MUHAMMED



Contact

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Languages

English
ARABIC
Hindh
Malayalam-

Nationality

Indian

Visa status

visit visa

Declaration

I hereby declare that above mentioned are true and correct to the best of my knowledge

Summary

To secure challenging position within your company that will offer immediate challenges, career opportunities and continuous training. willing to give total support of the company goals and create mutual benefits.

excellent communication skills demonstrated by ability to work with people of diverse backgrounds. listen to determine needs of customers before offering a solution. quickly establish rapport with clients, discreet and ethical.

strategic sales professional bringing 5 year pf experience in sales account acquisition and relationship building to enhance a dynamic team. accustomed to cultivating partnership and growing profit channels. self-motivated with proficiency in expanding network connections introducing product and pricing models and developing pipeline and territory to drive revenue.

Skill Highlights

Product and service sales
Order management

Epc catalog
Sales forecasting
Inventory
micro soft excel

Sales expertise

Past Works & Experience

Having +5 years of experience in Retail & wholesale outlets in DUBAI Korean parts

Excellent interpersonal skills, confident and poised in interaction with individuals at all levels readily

Sales Executive

Arwani motor parts llc 02-2014 to 11-2016 Auto korea motor llc 08-2016 to 01 - 2018

Skb international general trading LLC 02 - 2018 to 11-2019

Maintain good relations with customer, advise them of company products, price movements and others Developments .

Collaborated with clients to maintain relationships and provide customer with thorough support and guidance.

Developments arrange the stock according to requirements, conducting inventory of the stock.

Monitored customers buying trends, market conditions and competitor actions to adjust strategies and achieve sales goals.

Education

Mechanic Computer Hardware diploma in computer

Government iti kasaragod kerla 2011-2013

HighSecondaryEducationfromKeralaStatGovt2010-

2012 SSLC from Kerala State Govt 2009

Certifications

Trade certificate awarded the certificate in national trade certificate diploma in computer mechanic hard ware kerala india july 2013